



## **Signaturit closes its second financing round for 2.8 million euros**

- Banco Sabadell, Nero Ventures, Faraday Venture Partners and Boyser are among the investors in the round.
- The company, one of the only two Spanish companies to receive funds from the European program Horizon2020 for companies with great innovative potential.

**JUNE 15, 2017**– Signaturit, a technology company that **facilitates the request and realization of electronic signatures quickly, safely and with full legal validity**, announces the closure of its second financing round for 2.8 million euros.

After raising 600,000 euros in 2015, the company multiplied by more than four the value of its first round. This time, in addition to counting again on the support of Banco Sabadell - who participated in the previous round through their program BStartup10 and in this occasion is participating through Sabadell Venture Capital - the Spanish company incorporates to its capital the funds of venture capital Nero Ventures and Faraday Venture Partners, and new investors integrated into the network of ESADE BAN, including family offices like Boyser.

Signaturit has also completed the contribution of this pool of investors with the European financing SME Instrument - a financing instrument for SMEs with great innovative potential in the context of the program **Horizon2020** which, in this edition, has invested in only two Spanish companies.

Signaturit plans to dedicate this second investment round to consolidate its leading position in the European market, incorporating new technologies and features that will make the solution even more agile. Furthermore, it will develop new secure identification systems for its clients and deepen its policy of third-party integrations. The round will also strengthen the company's sales and marketing team, in order to redouble the excellency standards that already characterize their customer and technical support services.

For Juan Zamora, CEO and Co-Founder of Signaturit, "closing a round is always an endorsement of the company's path and performance, but in this case, the exponential increase of the amount raised, compared to the previous round, and the fact of counting

again on the support of partners such as Banco Sabadell or ESADE BAN has made us feel doubly proud and with even more excitement and a sense of responsibility for the consolidation phase that we have ahead.” Zamora highlighted that “the contribution of the SME Instrument is doubly positive, since it represents a distinction from the European Union, the same entity that regulates our activity”.

For his part, Xavier Gàsquez, Investment Manager of the Venture Capital unit of Banco Sabadell, stated that “Signaturit is an example of our support for the technological business fabric: we rewarded its potential in the context of our program BStartup10, and after growing without stopping since then, today we reconfirm our confidence by joining its second investment round from our investment unit, Sabadell Venture Capital”.

Anindya Saha, Founding Partner of **Nero Ventures**, stated that “the simplification of the signature process to sending an email from any platform, places Signaturit at the forefront of the available solutions in the European market. In addition, we believe that the founding partners, whom we have known for more than two years now, are exceptional in their leadership, knowledge of the sector and transparency. They have been able to create a cohesive team, which was highly influential in our decision to join their second round”.

Finally, **Faraday Venture Partners** indicated that the main reasons for their investment has been “the obsession for excellence and optimal customer service in Signaturit, backed by the conversations that we have had with several of their clients, and for their retention metrics, the high degree of commitment from the team, and for its technology, superior in features, usability and legal coverage compared to its competitors”.

Signaturit has 10,000 clients - 20% distributed among 40 countries - with offices in Barcelona and Amsterdam, and with a team made up of 28 professionals led by Zamora and the other two founders: Salvador Severich (CMO) and Javier Martínez (CTO).

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In the image from left to right, Signaturit's Co-Founders Juan Zamora (CEO), Salvador Severich (CMO) and Javier Martínez (CTO).

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## **About Signaturit**

Signaturit offers a technological solution so that both companies and individuals can **request and make advanced electronic signatures with legal validity**, from any device and in accordance with Regulation (EU) No. 910/2014, as well as with the US laws E-SIGN and UETA Acts. With thousands of customers in more than 40 countries, Signaturit optimizes any signature process, transforming it into a fast and efficient process that also contributes to reducing paper consumption. Companies that use Signaturit improve their billing and hiring processes, and provide their teams with a tool that helps them to streamline their administrative tasks related to document signing.

More information: <https://www.signaturit.com/en>